Amphenol Canada Corp.

JOB TITLE: Marketing Assistant/Analyst

REPORTING TO: Distribution Operations Manager

GENERAL DESCRIPTION:

Job duties and top priorities as they relate to business transaction with our Channel-Partners:

- Compile and organize internal/external data for use in analysis of trends, projections of orders, revenue, backlog, margin, and market segmentation, at product, customer levels
- Prepare reports (including but not limited to):
 - Regular updates on order status, inventory levels and POS.
 - Weekly order/revenue/backlog/margin updates as required
- Update reports and summaries for incremental opportunities
 - Coordinate with Product Managers and sales to track status and actions of key initiatives
 - Provide key project summaries for monthly review
 - Follow up with Product Managers on status of related business opportunities
 - Assist in updating and tracking progress of Sales Funnel opportunities
 - Work directly with Field Sales Personnel to log and track progress of specific opportunities
- Review Design Registrations against bookings
- Circulate and distribute marketing materials and sales tools (catalogues, literature, samples, and other marketing collateral)
- Assist with the collection of data from Sister Divisions for use with pricing and stocking packages
- Work with PMs from various divisions on New Product Introduction (NPI) packages

The ideal candidate will possess excellent verbal and written English skills. Due to the nature of this position a well-groomed, people-oriented person that is dedicated to accuracy would be best suited.

REQUIREMENTS:

General

- 1. Must abide by all Health and Safety Rules and have demonstrated commitment to good housekeeping/organizational practices.
- 2. Maintain good working relationships with others.
- 3. Strive for continuous improvement in all aspects of the work environment, this includes active participation in company committees, project teams and relevant job training
- 4. Commit to your self-development goals as discussed with your supervisor and attend all company-sponsored training.
- 5. ISO 9001 training.

Must Have:

- 1. Advanced Microsoft Excel Skills
- 2. Strong analytical capability
- 3. Minimum 3 years related experience
- 4. Maturity and judgment
- 5. Excellent interpersonal communication skills
- 6. Strong drive and independent work ability

Desired experience/skills:

Technical aptitude, including ability to read drawings Financial analysis Inventory management Customer service Product specialist Experience with SQL database Alternate language skills

ASPECTS OF POSITION:

Help drive growth within the distribution channel
Attractive salary, incentive scheme and benefits
Multiple simultaneous priorities
Opportunity to gain experience in a diverse, high-growth channel
Potential long hours as required
Pressure to meet deadlines
Multiple simultaneous priorities

Amphenol Canada Corp. is committed to developing inclusive, barrier-free selection processes and work environments. If contacted in relation to a job opportunity you should advise Amphenol, in a timely fashion, of the accommodation measures which must be taken to enable you to be assessed in a fair and equitable manner. Information received relating to accommodation measures will be addressed confidentially.