

LET'S CONNECT!

Position title: Senior Analyst

Reporting to: Product Marketing Director, AICC

Type of position: Fulltime, permanent

Summary of Business:

Amphenol (www.amphenol.com) is one of the largest manufacturers of interconnect products in the world. We design, manufacture and market electrical, electronic and fiber optic connectors, coaxial and flat-ribbon cable, and interconnect systems. The primary end markets for our products are communications and information processing markets, including cable television, cellular telephone and data communication and information processing systems; aerospace and military electronics; and automotive, rail and other transportation and industrial applications.

Job Description:

The overall function of the Senior Analyst position is to collect, manage, process, analyze, interpret, communicate, and distribute data related to Marketing operations including but not limited to:

Marketing Data Management

- Organize all market related data
- Common folders on network need to be cleared up, logically organized – Market, Customers, Programs, etc.

Data Analysis, Processing and Reporting

- Annual strategic and budget planning process including orders and revenue, broken down by product, customer, market, and geography.
- Monthly forecasted orders and revenue
- Weekly order & sales tracker updates
- Daily order chase file production, tracking month to date orders, publication and regular reviews with Marketing team.
- Weekly production backlog analysis and reports
- Processing of monthly POS (Point of Sales) and POA (Point of Acquisition) Distribution sales figures.
- Creation of Monthly and Quarterly report schedules for Finance.
- Analysis of various product related data to support product Management and Accounting teams.
- Adhoc reports as needed to support senior management.

Data Analysis Supervision

- Supervise analyst (direct report)
- Assign tasking and mentor for growth and additional skills and responsibility development
- Perform annual performance review

Forecast Reviews

- with new analyst, set-up and conduct regular reviews with operations on monthly revenue forecast & performance to forecast/outlook (mid-month)
- interface with Marketing, Sales, Accounting and Operations teams.

Qualifications:

Must have:

- Related degree or diploma
- Financial analysis experience
- A minimum of 5 years in a functional management position (Sales or Marketing)
- Advanced Microsoft Excel skills
- Ability to engage and motivate a team to achieve new levels of growth
- Experience working with distributors & the distribution market
- Comfortable making presentations to internal and external customers
- Must be legally able to travel to USA, Europe and Asia
- Strong analytical capability
- Maturity and sound judgment capabilities
- Excellent interpersonal communication & organizational skills
- Strong drive and independent work ability
- Strong leadership skills
- Availability to participate in regular conference calls with operations facility in China (occasional evening calls)

Desired:

- Knowledge of relevant product market
- Strong technical aptitude, including ability to read drawings
- Experience working with cross-functional departments
- Customer service
- Product specialist/management experience
- Inventory management
- Experience with SQL database

Why Work for Us?

- Competitive pay
- Progressive employee incentive plans
- Excellent benefits coverage, including health, dental, vision & travellers' insurance
- Health Care Spending account
- Company pension plan
- Amazing people to work with
- Challenging projects to sink your teeth into
- A flat and transparent organizational culture
- Talent development – we invest in your growth!
- Company Recreation Club offering fun draws with exciting prizes, summer BBQs, holiday parties & more!
- Opportunities for advancement to a Marketing Director position, or to other opportunities within Amphenol

Come join the Amphenol family!

Amphenol Canada is committed to developing inclusive, barrier-free selection processes and work environments. If contacted in relation to a job opportunity you should advise Amphenol, in a timely fashion, of the accommodation measures which must be taken to enable you to be assessed in a fair and equitable manner. Information received relating to accommodation measures will be addressed confidentially.